

Transparency at UT.

THE LEASING TRANSACTION FEE IS CALCULATED AS FOLLOWS:

The Transaction Fee (plus GST) will be calculated on the first year's NET annual rent disregarding incentives.

This is our fee structure nationwide for all landlords and developers. Our fee structure means that uTenant are strongly independent when sourcing properties, as our fees are equal on all transactions.

See opposite for uTenant standard scale of fees. Our fees can be up to 30% lower than traditional intermediaries.

The fee is fully payable by the landlord/developer, however ultimately we believe lower fees can result in better deals for the tenant.

Lease of up to 3 years	10%
4 years	11%
5 years	12%
6 years	13%
7 years	14%
8 years	15%
9 years	16%
10 years	17%
10 years +	17% + 0.5 for every year beyond the 10th year capped at 19%